



What is Solar Installers of Washington, Inc. (SIW)?

- SIW is a professional trade association acting as the unified voice for the common business interests of Washington-based solar installers, particularly related to public policy, legislation and regulation.
- SIW collaborates with allies and elected officials to significantly grow the solar industry within Washington.
- SIW educates legislators and regulators while promoting public understanding about the impacts of state policies on installers.
- SIW also represents the interests of solar installers in conversations with manufacturers, distributors, utilities, planners and allies.

How SIW and its member installers benefit the entire solar sector

SIW is on the forefront in the effort to ensure a strong and enduring solar industry in the state of Washington. The installation industry in Washington has grown exponentially over the years. We have built thousands of residential and commercial solar installations, resulting in hundreds of millions of dollars in business statewide. The growth of installation companies creates a growth in family-wage jobs and supports a burgeoning sector of suppliers, manufacturers, financial institutions, and other businesses offering solar-related products and services.

SIW's influence and accomplishments

- SIW is recognized by the entire sector (including manufacturing, utilities, government, advocacy organizations and others) as a leader in crafting legislative policy affecting the solar industry statewide.
- SIW, with the guidance of its lobbyist in Olympia, has taken the lead role in working with all stakeholders and elected officials to craft legislation aimed at updating and reforming the statewide production incentive program to reflect the current state of the industry.
- SIW has been instrumental in making improvements to fire, building, and electrical codes that affect solar, and has proactively addressed product issues that have arisen on behalf of consumers across the state.
- SIW is a leader in the effort to promote a healthy, sustainable solar future for Washington through partnering with companies and organizations with similar interests.
- SIW has mobilized thousands of Washingtonians to contact their state representatives and urge them to support legislation that will sustain a healthy and competitive solar industry for years to come.
- SIW commissioned a study in 2016 to assess the economic impact of the solar energy incentive program. This study is being used by legislators, industry stakeholders, and the public to better understand the net economic gains solar brings to Washington.

Associate Membership

SIW welcomes non-installation companies (e.g. suppliers, manufacturers, financial institutions, utilities, and other types of businesses) as Associate Members of the organization. Associate Members represent companies whose primary business may or may not be solar-related, but who support the goal of developing a strong sustainable solar industry in WA in concert with SIW's mission. Although Associate Members do not have voting rights within the organization, Associate Members are recognized by our membership for their mutual interest in ensuring a vibrant solar industry for years to come.

Benefits of being an Associate Member

Depending on your company's level of Associate Membership, SIW provides a variety of opportunities to engage with the solar industry.

- Be seen by the solar industry and the public with a presence on SIW's website.
- Stay abreast of news from SIW and the WA solar industry with a subscription to SIW's quarterly e-newsletter sent to the entire membership and friends of SIW.
- Network with installers and other solar companies at SIW's Annual Meeting where critical issues and topics concerning legislation, industry practices, and trends are discussed.
- Receive important legislative updates as they occur from Olympia.



Associate Member Levels

Sponsor: \$5,000

- Large logo on SIW website (250 px)
- Logo featured in quarterly newsletter
- Invitation to speak at annual membership meeting (3-5 minutes)
- Formal requests for feedback and regular updates during legislative session

Supporter: \$1,000

- Small logo on SIW website (150 px)
- Subscription to quarterly newsletter
- Invitation to attend annual membership meeting
- Regular updates during legislative session

Non-Profit Ally: \$500

- Small logo on SIW website (150 px)
- Subscription to quarterly newsletter
- Regular updates during legislative session

Associate Member Application

Company/Organization Name _____ Phone _____

Address _____ City _____ State _____ Zip _____

Contact Person Name _____ Contact Phone _____

Contact Email _____

Organization Type: Equipment Supplier Manufacturer Financial Institution Advocacy / Outreach
 Educational Institution Utility Government Other _____

Please describe your affiliation with the Washington solar industry: _____

Desired Member Level: Sponsor (\$5,000) Supporter (\$1,000) Non-Profit (\$500)

Please make checks payable to "Solar Installers of Washington, Inc." and mail to:

Alana Nelson, SIW Treasurer
 18388 Periwinkle Lane
 Mt Vernon, WA 98274

If you have questions, please contact Alana at Alana@fmsolar.com or 360-422-5610.

Dues are renewed annually, based on the date during the calendar year your company becomes an Associate Member.

Solar Installers of Washington, Inc. is a non-profit tax-exempt 501(c)6 professional business association. Donations are not tax-deductible as a charitable contribution.